

Operational Performance continued

TRT Lighting – Revenue £8.8m, +5%



Growth has continued at TRT, and, whilst

at a slower rate, there have been some large scale orders in street lighting, supported by smaller tunnel projects. Street lighting projects are competitive, and, with reduced volumes in tunnel lighting, operating profits were lower than in 2015/16.

TRT has secured new street lighting projects in Telford and Redbridge, as well as continued business in Warwickshire, Worcestershire and a number of London boroughs. Projects for general amenity lighting, including in the rail sector, have been secured during the year, with TRT working alongside Thorlux. TRT street lights also formed part of a significant project in the UAE secured by the Thorlux sales office in the region, lighting the road complex within a large aluminium smelter in Abu Dhabi.

A new home for TRT was acquired, fitted out and moved into during the first half of 2017. Printed circuit board placement machinery and painting facilities will be installed throughout the coming

year, establishing TRT as a self-sufficient business, and will give the capacity to deliver increased revenue in the future.

Whilst the volume of tunnel lighting projects was less than in the previous year, the projects have been no less impressive. TRT secured its first tunnel order in Australia, for the Ivory Street Tunnel in Brisbane. The project involved relighting a 193-metre tunnel in central Brisbane with Verso, TRT's LED tunnel luminaire. A bespoke solution was required that had lens optics arranged in a special configuration. The LED lenses were designed and developed by Group company Luxintec.

TRT starts 2017/18 with a good order book from a street lighting perspective, but margins will continue to come under pressure due to the weakening pound against both the US dollar and the euro. Continued product development and improved manufacturing efficiency continue to be the priority.



“TRT starts 2017/18 with a good order book.”



Pictured: Ivory Street Tunnel, Australia